



Services Available

- Diverse portfolio of nutritional and animal health programs for all phases of dairy production
- On-farm herd consultation
- RationFlex Lactation SolutionsSM farm-specific formulation
- Feed risk management programs
- Commodity procurement program
- · Consultant services

ADM Proprietary Technologies

- Nexulin
- CitriStim®
- Thermal Care™
- RumeNext®
- Prosponse[®] Max
- Prosponse® Max-GPS
- SI Inside™ Calf Technology

The Dairy Solutions® Value Proposition

Maximizing Milk Margin

- Highly trained and skilled commercial dairy specialists
- Customized ration balancing software based on research validated database
- Research-based nutritional recommendations
- Stringent quality assurance
- Proprietary feed additives to enhance performance and profitability
- · Feed risk management

Optimizing Health and Reproduction

- Proprietary feed additives
- Situational based dry and transition cow programs
- Better fresh cow health and reproduction
- Meeting nutritional needs throughout lactation
- Revolutionary heat stress reduction program

Achieving Sustainaibility

- Optimally balanced diets to minimize excess nutrient excretion
- Proprietary ADM natural solutions to optimize efficient animal performance
- · Diverse resources
- Ongoing investment in facilities, research and development



Ten Reasons to consider ADM for your dairy nutrition needs.



1. Farm Specific Solutions

Through our RationFlex program, feed formulas are developed to meet the specific needs of your farm balanced around your homegrown feeds and commodity base to provide exacting and cost-effective nutrition.

2. One Stop Shop

ADM provides an extensive portfolio of products for all phases of the dairy life cycle, including calf milk replacers, premixes, concentrates, complete feeds, and forage preservative products.

3. ADM Proprietary Technologies

ADM has a dedicated commitment to research and the development of leading edge dairy technologies. Some of these technologies include ADM SI-Inside within our milk replacers, Thermal Care for heat stress, Citristim for gut health and immune support, RumeNext to enhance feed efficiency, Natural Source Vitamin E which is a vitamin E source 2X more bioavailable than synthetic vitamin E, and Nexulin which enhances glucose metabolism in the cow resulting in increased production.

4. Dedicated Team of Dairy Professionals

ADM has an extensive team of Dairy Specialists and PhD Dairy Nutritionists to provide trouble-shooting and problem-solving on the farm with herd evaluations, forage and feed management assessments and record analyses to find problem areas before they become an economic burden to you.

5. Extensive Network of Resources

ADM has an extensive external team of experts to provide added support on farm. From supplier technical support personnel to academics to facility planning & development experts, we provide the needed resources to meet your specific needs.

6. We Let the Cows Make the Decision

At ADM we have a string of cannulated dairy cows where we can take promising invitro (in the lab) assessments and run them through our cows to better understand how these technologies will benefit our customer where it counts the most...in the bulk tank.

7. Feed Price Risk Management

ADM provides price risk management opportunities, including future feed contracting, for our dairy clients.

8. Commodity & Market Resources

ADM as one of the world's largest originators and processors of grain has an extensive portfolio of commodities and co-products with market expertise for our dairy customers.

9. Focus on Sustainability

Optimizing animal efficiency is essential in maximizing the return on your feed investment while providing diets that are both economically and environmentally sustainable. This is an area we focus upon when developing feed formulations.

10. Consultant Resources

If you are using an independent nutritionist, we would like to be considered as a prospective feed supplier in the bid process. We work with consulting groups across the country providing bids on their formulas and as one of the largest pre-mixers in the U.S., have the ability to manufacture their vitamin and trace mineral packs.



